

Lesson Plan

Name of the Assistant/ Associate Professor: .....RAJBALA..... Sem...I<sup>st</sup>.....

Class and Section: .....B.Com I<sup>st</sup>..... Subject: .....Business Management.....

Month	Topics
31 <sup>st</sup> January 2023	meaning and characteristics or Nature of staffing  class test
01 <sup>st</sup> February to 28 <sup>th</sup> February 2023	Meaning and sources of Recruitment meaning and process of selection importance and methods of training class test
1 <sup>st</sup> March to 31 <sup>st</sup> March. 2023	Nature of theories of motivation Styles and theories of Leadership  class test
1 <sup>st</sup> April to 30 April 2023	Process, Network and Barriers of Communication concept and process of controlling Traditional and Modern Techniques of control. class test
1 <sup>st</sup> May to 08 <sup>th</sup> May 2023	Management of change  Revision, Assignment class test

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Lesson Plan

Name of the Assistant/ Associate Professor: .....RAJBALA..... Sem.....IV.....

Class and Section: .B.com.II<sup>nd</sup>.....

Subject: ....Corporate.....accounting

Month	Topics
17 <sup>th</sup> January to 31 <sup>st</sup> January 2023	Amalgamation of companies  class test
01 <sup>st</sup> February to 28 <sup>th</sup> February 2023	Internal Reconstruction  class test
1 <sup>st</sup> March to 31 <sup>st</sup> October 2023	Liquidation of company Financial Reporting for financial institution.  class test
1 <sup>st</sup> April to 30 April 2023	Account of Banking companies  class test
1 <sup>st</sup> May to 08 <sup>th</sup> May 2023	Account of Holding companies  class test, Revision, Assignment

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Lesson Plan

Name of the Assistant/ Associate Professor: .....RATBALA..... Sem...IV.....

Class and Section: ...B.Com II<sup>nd</sup>.....

Subject: .....Marketing Management.....

Month	Topics
17 <sup>th</sup> January to 31 <sup>st</sup> January 2023	Introduction - Nature, scope, Importance marketing market segmentation - concept, and basis of market segmentation class test
01 <sup>st</sup> February to 28 <sup>th</sup> February 2023	Consumer Behavior - Nature, scope, Factors Product Planning and Development Product lifecycle  class test
1 <sup>st</sup> March to 31 <sup>st</sup> March 2023	Branding and Trademark Pricing  class test
1 <sup>st</sup> April to 30 April 2023	Pricing - meaning and Importance of Pricing Advertising concept  class test
1 <sup>st</sup> May to 08 <sup>th</sup> May 2023	Sales Promotion  class test, Revision, Assignment

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Lesson Plan

Name of the Assistant/ Associate Professor: .....RATBALA..... Sem.....VI<sup>th</sup>.....

Class and Section: ..B.Com. III<sup>rd</sup>.....

Subject: .....Cost Accounting.....

Month	Topics
17 <sup>th</sup> January to 31 <sup>st</sup> January 2023	Process costing (Including joint Products and By Products)  class test -
01 <sup>st</sup> February to 28 <sup>th</sup> February 2023	Contract costing  class test
1 <sup>st</sup> March to 31 <sup>st</sup> March 2023	Budgeting and Budgetary control  Responsibility Accounting  class test
1 <sup>st</sup> April to 30 April 2023	Standard costing and variance Analysis  class test
1 <sup>st</sup> May to 08 <sup>th</sup> May 2023	marginal costing and Break even Analysis  class test, Revision, Assignment

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Lesson Plan

Name of the Assistant/ Associate Professor: .....RAJBALA..... Sem.....VI...

Class and Section: B.Com. III<sup>rd</sup>.....

Subject: Auditing.....

Month	Topics
17 <sup>th</sup> January to 31 <sup>st</sup> January 2023	Introduction of Auditing objects, Importance and limitation of Auditing class test
01 <sup>st</sup> February to 28 <sup>th</sup> February 2023	Types of Audit Audit process and Audit programme Internal control, Internal Audit and Internal check class test
1 <sup>st</sup> March to 31 <sup>st</sup> March 2023	Routine checking and vouching Verification of Assets and liabilities valuation of Assets class test
1 <sup>st</sup> April to 30 April 2023	Company Auditor: Appointment, power, Duties and liabilities Depreciation Provisions and Reserves Divisible profit and Reserves class test
1 <sup>st</sup> May to 08 <sup>th</sup> May 2023	Audit Report Investigation class test, Revision, Assignment


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Lesson Plan

Name of the Assistant/ Associate Professor: .....Mamta Bayla Sem.....2nd

Class and Section: B.Com. I<sup>st</sup> year Subject: Business Economics

Month	Topics
31 <sup>st</sup> January 2023	Perfect competition
01 <sup>st</sup> February to 28 <sup>th</sup> February 2023	Price Determination under Perfect competition, Equilibrium of Firm and Industry, under Perfect competition. Monopoly Test
1 <sup>st</sup> March to 31 <sup>st</sup> October 2023	Monopolistic competition, oligopoly. Theory of Factor Pricing. Determination of Wage Rates. Test
1 <sup>st</sup> April to 30 April 2023	Rent, Interest, Profit. Test, Quiz
1 <sup>st</sup> May to 08 <sup>th</sup> May 2023	Revision, Test

  
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Lesson Plan

Name of the Assistant/ Associate Professor: Sushma Yadav Sem. 2<sup>nd</sup>

Class and Section: B.Com. 1<sup>st</sup> year Subject: Business Mathematics

Month	Topics
<del>17<sup>th</sup></del> January to 31 <sup>st</sup> January 2023	Algebra of Matrices
01 <sup>st</sup> February to 28 <sup>th</sup> February 2023	Examples of Algebra of matrices Determinants, Examples Adjoint of Matrix, Inverse of matrix Examples Test
1 <sup>st</sup> March to 31 <sup>st</sup> March 2023	Differentiation, Examples Applications of Derivatives, Examples Test
1 <sup>st</sup> April to 30 April 2023	Compound Interest Examples Annuities, Examples Test
1 <sup>st</sup> May to 08 <sup>th</sup> May 2023	Ratio and Proportion Examples Test

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